

## Export and import key indicators according to VAT statistics

### Export and import key indicators according to VAT statistics 2018 - All enterprises and SMEs

| Indicator                                       |                                                                    |                                                | unit   | Total <sup>1</sup> | SMEs <sup>1</sup> | SME-Share <sup>1</sup> |
|-------------------------------------------------|--------------------------------------------------------------------|------------------------------------------------|--------|--------------------|-------------------|------------------------|
| Enterprises                                     |                                                                    |                                                | Number | 3 279 136          | 3 265 862         | 99.6%                  |
| Turnover of enterprises                         | (supplies and services/Lieferungen und Leistungen)                 |                                                | bn EUR | 6 622.8            | 2 385.2           | 36.0%                  |
| Importing enterprises with imports from the EU  |                                                                    |                                                | Number | 641 363            | 629 655           | 98.2%                  |
| Import turnover with imports from the EU        | (intra-community acquisitions/<br>Inneregemeinschaftliche Erwerbe) |                                                | bn EUR | 664.7              | 131.5             | 19.8%                  |
| Exporting enterprises                           | total                                                              |                                                | Number | 351 131            | 340 593           | 97.0%                  |
|                                                 | thereof                                                            | with exports to the EU <sup>2)</sup>           | Number | 246 190            | 236 466           | 96.1%                  |
|                                                 |                                                                    | with exports to non-EU countries <sup>2)</sup> | Number | 229 376            | 220 403           | 96.1%                  |
|                                                 |                                                                    | with exports to the EU and to non-EU countries | Number | 124 430            | 116 271           | 93.4%                  |
| Total turnover of all exporting enterprises     |                                                                    |                                                | bn EUR | 4 757.1            | 1 040.4           | 21.9%                  |
| Export based turnover                           | total                                                              |                                                | bn EUR | 1 342.4            | 213.8             | 15.9%                  |
|                                                 | thereof                                                            | with exports to the EU                         | bn EUR | 716.7              | 121.0             | 16.9%                  |
|                                                 |                                                                    | with exports to non-EU countries               | bn EUR | 625.6              | 92.8              | 14.8%                  |
| Rate of exporting enterprises <sup>3)</sup>     | total                                                              |                                                | %      | 10.7               | 10.4              |                        |
|                                                 | thereof                                                            | with exports to the EU                         | %      | 7.5                | 7.2               |                        |
|                                                 |                                                                    | with exports to non-EU countries               | %      | 7.0                | 6.7               |                        |
| Rate of export of all enterprises <sup>4)</sup> | total                                                              |                                                | %      | 20.3               | 9.0               |                        |
|                                                 | thereof                                                            | with exports to the EU                         | %      | 10.8               | 5.1               |                        |
|                                                 |                                                                    | with exports to non-EU countries               | %      | 9.4                | 3.9               |                        |
| Rate of export of all exporting enterprises     | total                                                              |                                                | %      | 28.2               | 20.6              |                        |
|                                                 | thereof                                                            | with exports to the EU                         | %      | 15.1               | 11.6              |                        |
|                                                 |                                                                    | with exports to non-EU countries               | %      | 13.1               | 8.9               |                        |

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Note: The importance of foreign activities based on this data source is significantly underestimated, as, for example, in relation to the EU, low-value exports or supplies to private individuals are not covered. Service exports in the transport sector are also not taken into account - exception: exports of services in the transport sector (see: Holz, M.; Kranzusch, P.; Hoffmann, M. (2013): Außenwirtschaftliche Aktivitäten von kleinen und mittleren Unternehmen: Informationsmöglichkeiten der amtlichen Statistik, in: Institut für Mittelstandsforschung Bonn (Hrsg.): Daten und Fakten Nr. 8, Bonn).

SMEs = Enterprises with less than 50 m EUR turnover per year.

1) Only enterprises liable to VAT with annual deliveries and other performances (turnover) exceeding EUR 17 500.

2) Not exclusively.

3) Exporting enterprises rel. to the total number of all enterprises of the same size class.

4) Export based turnover rel. to the total turnover of all enterprises of the same size class.

5) Export based turnover rel. to the total turnover of all exporting enterprises of the same size class.

Source: Federal Statistical Office of Germany (Statistisches Bundesamt): Statistics of Value Added Tax (VAT) 2018, Wiesbaden 2020; calculations by IfM Bonn